

# Stankevicius International

## Security Guide

Learn from our basic trading security guide tips on how to avoid fraud and scams. This is a basic due diligence guide that every merchandiser should apply to their business when dealing in international trade.

1

When dealing with a new supplier or trader gather as much information as possible to make sure the dealer is legit. Don't be afraid to ask. Be confident as you are putting your capital into the deal.

2

How to start and what to ask?  
Firstly, don't ask dozens of questions all at once. It would look suspicious and it may seem that you are not serious about the deal.

3

To learn more about the merchandiser, ask for their website information to learn more about their company and products. Their website should disclose full basic information about the company and products.

4

It is very likely that the website may not disclose as much as you want to know. However you should be able to get at least a company name.

5

Google the company name and see what you find. Also try searching for keywords such as "company name + scam", and see if there are any reports submitted against the company.

6

You can also Google, manager's name, company's address, phone number, email, and other relative information. Remember to check their website's validity through web domain checkers.

7

If there is any information that is missing from the website and is not mentioned in the agreements, simply ask the merchandiser to provide that extra information.

8

Keep notice on how the merchandiser is replying to you. Fast or slowly, politely or insecure and rude. Try to understand the emotional behaviour as well, as it usually gives out true motives behind the intentions.

9

Depending on your resources and capabilities, run the merchandiser's personal and company's information through 3rd party investigators to find out more. Request real life meetings.